



								EOY Assessment Point	
								HT6: Human resources	
								HT5: Business operations	
								Overarching unit intent:	
								The purpose of human resources within a business.	
								How is a business organised and what is the impact of the organisation structure?	
								How is communication affected by the organisation structure, inc delegation and layering.	
								The impact of centralisation and decentralisation.	
								The recruitment process, and how a business selects its employees.	
								How does a business motivate and train their employees and what is the link between the two.	
								The integrated nature of business	
								The impact of business on consumers and the wider society	
	<b>HT2: Business in the real world</b>	Assessment Point: Summative or AFL	<b>HT3: influences on business</b>	<b>HT4: influences on business</b>	Assessment Point: Summative or AFL	<b>HT5: Business operations</b>	<b>HT6: Human resources</b>	<b>HT1 – HT6</b>	
<b>HT1: Business in the real world</b>	<u>Overarching unit intent:</u>	<i>HT1 &amp; HT2</i>	<u>Overarching unit intent:</u>	<u>Overarching unit intent:</u>	<i>HT3 and HT4</i>	<u>Overarching unit intent:</u>	<u>Overarching unit intent:</u>	<u>Key Disciplinary Knowledge</u>	
<u>Overarching unit intent:</u>	How a business will change over time, inc objectives, expansion, measuring success	<u>Key disciplinary knowledge</u>	Recognising that there are external influences on businesses and how these affect the business and influence its success or failure.	What are the environmental considerations that a business has to adhere to?	The impact of factors outside the control of the business	The different production processes that are involved in making a product and its impact on the businesses success or failure, inc: Job, flow and batch, lean production and Kaizen	The purpose of human resources within a business.	How do the units fit together and how does each topic impact on the others. For example, the structure and legal ownership type (HT1) will affect the organisation of the business (HT6)	
The purpose of business activity	Business ownership and the role of the stakeholder within a business	Topic keywords	These include:	How has this changed over time?	Topic keywords	The role or procurement within a business, inc JIT, JIC and the supply chain	How is communication affected by the organisation structure, inc delegation and layering.	<u>Key Concepts</u>	
The role of business enterprise and entrepreneurship	How do these link to the overall success of a business	The interdependent nature of a business	Technology inc e-commerce and digital communication	The impact of pressure groups on a business.	Key Concepts	How quality is measured and enforced in a business inc TQM	The impact of centralisation and decentralisation.	The integrated nature of business	
Factors of production and opportunity cost	The basic functions of a business	<u>Key Concepts</u>	Legislation inc minimum wage and the effect on costs	Globalisation inc how businesses trade overseas	How can external influences be embraced to make sure a business is successful?	Customer service inc, the impact of technology upon customer service.	The recruitment process, and how a business selects its employees.	The impact of business on consumers and the wider society	
Reasons for starting a business	Why do businesses exist?		Ethical considerations using key case studies	How does the economic climate affect a business – unemployment, consumer spending, consumer demand?	What happens if a business has no control over certain factors?		How does a business motivate and train their employees and what is the link between the two.		
The content of unit 1 underpins the learning that takes place when studying all units.	What happens if businesses fail?				What is the impact of legislation and the state of the economy on a successful/failing business?				
	The effect on the economy								
	Business structure								